

P.O. Box 102 Pennington, AL 36916-0102 Ph: (205) 844-5527 Fax: (205) 844-5514 Website: www.naheola.com

**Home Equity Application** NOTE AND COMPLETE | NOTICE TO OHIO APPLICANTS: The Ohio laws against discrimination require that all creditors make credit equally available to all credit worthy customers, and that credit reporting agencies maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law. WISCONSIN RESIDENTS ONLY: (1) No provision of any marital property agreement, unilateral statement under Section 766.59, or count decree under Section 766.70 will adversely affect the rights of the Credit Union unless the Credit Union is furnished a copy of the agreement, statement or decree, or has actual knowledge of its terms, before the credit is granted or the account is opened. (2) Please sign if you are not applying for this account or loan with your spouse. The credit being applied for, if granted, will be incurred in the interest of the marriage or family of the undersigned. Signature For Wisconsin Residents Only X Married Applicants may apply for a separate account. Individual Credit: Complete Applicant section. Complete Co-Applicant, Spouse, (referred to as "Other") section: (1) about your spouse if you live in a community property state (AZ, CA, ID, LA, NM, NV, TX, WA, WI), or (2) if your spouse will use the Account. Please check box to indicate whom the information is about. Joint Credit: Each Applicant must individually complete the appropriate section below. If Co-Borrower is spouse of the Applicant, mark the Co-Applicant box. **Amount Requested \$** Purpose: Automatic Payment **Repayment:** Payroll Deduction Cash Military Allotment **STATEMENT OF INTENT** Are you interested in having your loan protected? Yes If you answer "yes", the credit union will disclose the cost to protect your loan. The protection is voluntary and does not affect your loan approval. In order for your loan to be covered, you will need to sign a separate application that explains the terms and conditions. □ CO-APPLICANT APPLICANT INFORMATION | APPLICANT OTHER ☐ SPOUSE NAME (Last - First - Initial) DRIVER'S LICENSE NUMBER/STATE DRIVER'S LICENSE NUMBER/STATE BIRTH DATE BIRTH DATE SOCIAL SECURITY NUMBER SOCIAL SECURITY NUMBER ACCOUNT NUMBER ACCOUNT NUMBER HOME PHONE CELL PHONE BUSINESS PHONE/EXT. HOME PHONE CELL PHONE BUSINESS PHONE/EXT. EMAIL ADDRESS EMAIL ADDRESS PRESENT ADDRESS (Street - City - State - Zip) OWN RENT LENGTH AT RESIDENCE PRESENT ADDRESS (Street - City - State - Zip) OWN RENT LENGTH AT RESIDENCE PREVIOUS ADDRESS (Street - City - State - Zip) OWN RENT LENGTH AT RESIDENCE PREVIOUS ADDRESS (Street - City - State - Zip) OWN RENT LENGTH AT RESIDENCE COMPLETE FOR JOINT CREDIT, SECURED CREDIT OR IF YOU LIVE IN A COMPLETE FOR JOINT CREDIT, SECURED CREDIT OR IF YOU LIVE IN A COMMUNITY PROPERTY STATE: COMMUNITY PROPERTY STATE: MARRIED SEPARATED SEPARATED UNMARRIED (Single - Divorced - Widowed) MARRIED UNMARRIED (Single - Divorced - Widowed) LIST AGES OF DEPENDENTS NOT LISTED BY OTHER APPLICANT LIST AGES OF DEPENDENTS NOT LISTED BY OTHER APPLICANT (Exclude Self) (Exclude Self) **EMPLOYMENT INFORMATION** NAME AND ADDRESS OF EMPLOYER YOUR TITLE/GRADE YOUR TITLE/GRADE SUPERVISOR'S NAME SUPERVISOR'S NAME START DATE HOURS AT WORK IF SELF EMPLOYED, TYPE OF BUSINESS START DATE HOURS AT WORK IF SELF EMPLOYED, TYPE OF BUSINESS IF EMPLOYED IN CURRENT POSITION LESS THAN FIVE YEARS, COMPLETE IF EMPLOYED IN CURRENT POSITION LESS THAN FIVE YEARS, COMPLETE PREVIOUS EMPLOYER NAME AND ADDRESS PREVIOUS EMPLOYER NAME AND ADDRESS STARTING DATE ENDING DATE STARTING DATE ENDING DATE MILITARY: IS DUTY STATION TRANSFER EXPECTED DURING NEXT YEAR YES NO MILITARY: IS DUTY STATION TRANSFER EXPECTED DURING NEXT YEAR YES NO **ENDING/SEPARATION DATE** WHERE WHERE **ENDING/SEPARATION DATE INCOME INFORMATION** Alimony, child support, or separate maintenance income need not be revealed if you do not choose to have it considered. Alimony, child support, or separate maintenance income need not be revealed if you do not choose to have it considered. EMPLOYMENT INCOME \$ ☐ NET ☐ GROSS EMPLOYMENT INCOME \$ NET GROSS PER PER

OTHER INCOME \$

SOURCE

PER



OTHER INCOME \$

SOURCE

NAME AND A	ENCE ADDRESS	S Please include S OF NEAREST RELATIVE	de Street, 6 /E NOT LIVIN	City, State and Zip.		NAME AND ADDR	RESS OF NE	EAREST REL	ATIVE NOT LIV	/ING WITH \	/OU			
RELATIONS		S OF PERSONAL FRIENI	HOME PI			RELATIONSHIP NAME AND ADDR	RESS OF PE	FRSONAL FR		ME PHONE RELATIVE				
TV WILL , U.S.	1001.22	TOT I ENGOLULE TREE	J-110	HOME PHON	1E	10,000	(LOO 5. 1 -					HOME PHO	ONE	
ASSETS	S/PRC	APP	PLICANT		ıll assets	s and account	0	THER (C	O-APPLICA	ANT, SPC		ary.		
SHARE DRA CHECKING A		NAME AND ADDRES	S OF DEPOS	ITORY		SHARE DRAFT O CHECKING AMOU	)R	ME AND ADI	DRESS OF DEI	POSITORY	_			
SAVINGS AN	MOUNT	NAME AND ADDRES	S OF DEPOS	ITORY		SAVINGS AMOUN		ME AND ADI	DRESS OF DEI	POSITORY				
	OTHER	ASSET TYP	'E	LIST HOME AND ALL OTHE For Example: Auto, Boat, St					WAKK	ET VALUE		FOR ANOTI	HER LO	
$\dashv$	屵	HOME"							\$		+=	YES		NO NO
$-\frac{\sqcup}{\sqcap}$	屵								\$		+=	YES YES		NO NO
				must be completed for the pro								]	<u> </u>	-
	gal claim fi	iled against property as se		ment of a debt. Liens include mo	ortgages, de				ast due taxes.					
PRESENT BA	ALANCE	\$												
		ESCRIBED IN THIS SECT HAN YOUR SPOUSE A F		R PRINCIPAL DWELLING?	YES YES									
				ANT INFORMATION" SECTION?	=									
DEBTS				st all other debts (for e										
		d support, child ca . Attach other she		cal, utilities, auto insur essarv.	ance, IR	₹S liabilities, e	tc.) Plea	se use a	separate li	ne for ea	ich cr	edit card	l and	auto
APPLICANT				OR NAME AND ADDRESS	ACCC	OUNT NUMBER	ORIGINAL	L BALANCE	PRESENT B	ALANCE	MONTH	LY PAYMEN	NT PAS	T DUE
		RENT MORTGAGE (incl. Tax & Ins.)					\$		\$	\$				
							\$		\$	\$				
							\$		\$	\$				
					<u> </u>		\$		\$	\$				
	'				<u> </u>		\$		\$	\$				
	ı 🖳 '						\$		\$	\$				
LIST ANY NA	MES UND	ER WHICH YOUR CRED	)IT REFEREN	ICES AND CREDIT HISTORY CA	N BE CHEC	TOTALS	\$		\$	\$				
		NFORMATION		e questions apply to bo	th Appli	icant and Othe		PPLICANT		HER				
		IS GIVEN TO A QUESTION OUTSTANDING JUDGME	-	ON AN ATTACHED SHEET			YES	S NO	YES	NO 🖂				
				BT ADJUSTMENT PLAN CONFIRI	MFD UNDE	FR CHAPTER 13?	-							
				A DEED IN LIEU OF FORECLOSI			- 📙							
		N A LAWSUIT?					-	i I 🗒						
ARE YOU OT	THER TH	AN A U.S. CITIZEN OR P	ERMANENT	RESIDENT ALIEN?				i   🗖						
IS YOUR INC	SOME TIK	KELY TO DECLINE IN THI	E NEXT TWO	YEARS?										
		*		N ANY LOAN NOT LISTED ABOV	√E?									
FOR WHOM	(Name of	f Others Obligated on Loar	n):			TO WHOM (Nam	e of Creditor	r):						
SIGNAT	<b>TURE</b>	s												
obligations. willfully and	. If you red d delibera	equest, the credit unic ately provide incomple	on will tell yo ete or incorre	s application is correct to the ou the name and address of rect information in this applic ployment within a reasonable	of any cred cation. If th	dit bureau from which there are any important	hich it rece	eived a cred	dit report on y	/ou. You ui	ndersta	ind that it i	is a crir	me to
( <del></del>						ı <del> </del>								_
Applicant's	s Signatu	re			Date	Other Signatur	re						Da	ate
$\ \mathbf{v}\ $						🗸								
_				(SEAL)								(SEAL	_)	

CREDIT UNION INFORI	MATION		
LOAN OFFICER	ADVANCE APPROVED: YES NO C	DUNTER OFFER WILL BE MADE, IF ACCEPTED, ADVANC	E APPROVED
CREDIT COMMITTEE OR OTHER	OUTSIDE INFORMATION CONSIDERED: YES	NO IF YES, ATTACH ADDITIONAL SHEET A	ND DESCRIBE
_	\$ APPROVED LIMIT	DEBT RATIO	
REFERRED TO/REASON(S) FOR REFE	ERRAL:		
DESCRIBE COUNTER OFFER:			
SPECIFIC REASON(S) FOR REJECTIO	N:		
SIGNATURES: LOAN OFFICER	CREDIT COMMITTEE		
Signature	Date	Signature	Date
	(SEAL)	] [^	(SEAL)
Cianakina	D.J.	[Simpaking	Data
Signature	Date	Signature	Date
<b>X</b>	(SEAL)	<b>X</b>	(SEAL)
	,	J L (DATE) DV (DATE) DV	
ECOA NOTICE AND REASON FOR	R REJECTION SENT OR DELIVERED ON	(INITIAL	5)
LOAN ORIGINATOR ORGANIZATIO	ON.	NMLSR ID NUMBER	<u> </u>
EO/ III ON	511	MINEON ID NOMBER	
LOAN ORIGINATOR		NMLSR ID NUMBER	<del>_</del>



P.O. Box 102 Pennington, AL 36916-0102 Ph: (205) 844-5527 Fax: (205) 844-5514 Website: www.naheola.com

#### **Home Equity Early Disclosure**

#### IMPORTANT TERMS OF OUR HOME EQUITY LINE OF CREDIT PLAN

This disclosure contains important information about our Home Equity Line of Credit Plan. You should read it carefully and keep a copy for your records.

AVAILABILITY OF TERMS: All of the terms described below are subject to change. If these terms change (other than the annual percentage rate) and you decide, as a result, not to enter into an agreement with us, you are entitled to a refund of any fees that you pay to us or anyone else in connection with your application.

SECURITY INTEREST: We will take a security interest in your home. You could lose your home if you do not meet the obligations in your agreement with us.

POSSIBLE ACTIONS: We can terminate your line, require you to pay us the entire outstanding balance in one payment, and charge you certain fees, if (1) you engage in fraud or material misrepresentation in connection with the plan; (2) you do not meet the repayment terms of this plan, or (3) your action or inaction adversely affects the collateral or our rights in the collateral.

We can refuse to make additional extensions of credit or reduce your credit limit if (1) any reasons mentioned above exist; (2) the value of the dwelling securing the line declines significantly below its appraised value for purposes of the line; (3) we reasonably believe that you will not be able to meet the repayment requirements due to a material change in your financial circumstances; (4) you are in default of a material obligation of the agreement; (5) government action prevents us from imposing the annual percentage rate provided for in the agreement; (6) the priority of our security interest is adversely affected by government action to the extent that the value of the security interest is less than 120 percent of the credit line; (7) a regulatory agency has notified us that continued advances would constitute an unsafe and unsound business practice, or (8) the maximum annual percentage rate is reached.

MINIMUM PAYMENT REQUIREMENTS: You can obtain credit advances for 10 years. This period is called the "draw period." At our option, we may renew or extend the draw period. The length of the repayment period will depend on the outstanding balance at the end of the draw period and changes in the interest rate, if applicable, but will never be greater than 10 years. Your payment during the draw and repayment period will be 1.0% of the outstanding balance each month or \$100.00, whichever is greater. We will round the payment up to the nearest dollar. Your payment will include any amounts past due and any amount by which you have exceeded your credit limit, and all other charges.

If the interest rate increases so much that the minimum payment is not adequate to pay the accrued finance charges (interest), we will increase your payment to cover the interest that is due. If the interest rate decreases after we make an adjustment for negative amortization your payment will revert to the payment amount preceding the negative amortization adjustment.

The minimum payment may not fully repay the principal that is outstanding on your line by the final payment date. You will then be required to pay the entire balance in a single "balloon" payment at that time. You may be required to make payments out of other assets you own or find a lender, which may be us, willing to lend you money. If you refinance the balloon with us, you may have to pay some or all of the closing costs normally associated with a new loan.

MINIMUM PAYMENT EXAMPLE: If you made only the minimum monthly payment and took no other credit advances it would take 18 years 1 month to pay off a credit advance of \$10,000 at an **ANNUAL PERCENTAGE RATE** of 10.0%. During that period, you would make 216 payments of \$100.00 and one (1) final payment of \$12.28.

PROPERTY INSURANCE: You must carry insurance on the property that secures this plan. If the property is located in a Special Flood Hazard Area we will require you to obtain flood insurance if it is available.

REFUNDABILITY OF FEES: If you decide not to enter into this plan within three business days of receiving this disclosure and the home equity brochure, you are entitled to a refund of any fee you may have already paid.

TRANSACTION REQUIREMENTS: The minimum credit advance that you can receive is \$10,000.00 for the first advance and \$100.00 for each subsequent advance.

TAX DEDUCTIBILITY: You should consult a tax advisor regarding the deductibility of interest and charges for the plan.

VARIABLE RATE FEATURE: This plan has a variable rate feature and the annual percentage rate (corresponding to the periodic rate) may change and you may be required to make more payments during the draw period, to make adjusted payments during the repayment period, and the amount of a balloon payment, if any, may increase. The annual percentage rate includes only interest and no other costs. The annual percentage rate is based on the value of an index. The index is the Prime Rate published in the Money Rates column of *The Wall Street Journal*. When a range of rates has been published the highest rate will be used. We will use the most recent index value available to us as of 10 days before the date of any annual percentage rate adjustment. To determine the annual percentage rate that will apply to your account, we add a margin to the value of the Index.

The initial annual percentage rate may be "discounted" - it is not based on the index and margin used for later rate adjustments. If the initial rate is discounted it will be in effect for 6 months. Ask us for the current index value, margin, discount and annual percentage rate. After you open a plan, rate information will be provided on periodic statements that we send you.

RATE CHANGES: The annual percentage rate can change on the first day of each month. There is no limit on the amount by which the annual percentage rate can change during any one year period. The maximum **ANNUAL PERCENTAGE RATE** that can apply is 18.0% or the

maximum permitted by law, whichever is less. However, under no circumstances will your **ANNUAL PERCENTAGE RATE** go below 4.0% at any time during the term of the plan.

MAXIMUM RATE AND PAYMENT EXAMPLES: If you had an outstanding balance of \$10,000, the minimum payment at the maximum **ANNUAL PERCENTAGE RATE** of 18.0% would be \$152.88. This annual percentage rate could be reached at the time of the 7<sup>th</sup> payment for the discounted plan and could be reached at the time of the 1<sup>st</sup> payment for the non-discounted plan.

HISTORICAL EXAMPLE: The following table shows how the annual percentage rate and the minimum payments for a single \$10,000 credit advance would have changed based on changes in the index over the past 15 years. The index values are as of the last business day of January of each year. While only one payment per year is shown, payments may have varied during each year. The table assumes that no additional credit advances were taken, that only the minimum payments were made, and that the rate remained constant during each year. It does not necessarily indicate how the index or your payments will change in the future.

#### WALL STREET JOURNAL PRIME RATE INDEX TABLE

			With Dis	scount	Without Discount		
	Index	Margin <sup>(1)</sup>	ANNUAL	Monthly	ANNUAL	Monthly	
Year (as of the last business day of January)	(Percent)	(Percent)	PERCENTAGE	Payment	PERCENTAGE	Payment	
			RATE	(Dollars)	RATE	(Dollars)	
2010	3.250	1.500	1.990(2)	\$100.00	4.750	\$100.00	
2011	3.250	1.500	4.750	\$100.00(3)	4.750	\$100.00(3)	
2012	3.250	1.500	4.750	\$100.00(3)	4.750	\$100.00(3)	
2013	3.250	1.500	4.750	\$100.00(3)	4.750	\$100.00(3)	
2014	3.250	1.500	4.750	\$100.00(3)	4.750	\$100.00(3)	
2015	3.250	1.500	4.750	\$100.00(3)	4.750	\$100.00(3)	
2016	3.500	1.500	5.000	\$100.00(3)	5.000	\$100.00(3)	
2017	3.750	1.500	5.250	\$100.00(3)	5.250	\$100.00(3)	
2018	4.500	1.500	6.000	\$100.00 <sup>(3)</sup>	6.000	\$100.00 <sup>(3)</sup>	
2019	5.500	1.500	7.000	\$100.00(3)	7.000	\$100.00(3)	
2020	4.750	1.500	6.250	\$100.00(3)	6.250	\$100.00(3)	
2021	3.250	1.500	4.750		4.750		
2022	3.250	1.500	4.750		4.750		
2023	7.500	1.500	9.000		9.000		
2024	8.500	1.500	10.000		10.000		

<sup>(1)</sup> This is a margin we have used recently; your margin may be different.

Signature	Date
Signature	

<sup>(2)</sup> This ANNUAL PERCENTAGE RATE reflects a discount that we have provided recently; your plan may be discounted by a different amount.

<sup>(3)</sup> This payment reflects the minimum payment of \$100.00.



Naheola Credit Union P.O. Box 102 Pennington, AL 36916 Phone 205-844-5527

#### MORTGAGE SERVICING DISCLOSURE STATEMENT

SERVICING DISCLOSURE STATEMENT NOTICE TO FIRST LIEN MORTGAGE LOAN APPLICANTS: THE RIGHT TO COLLECT YOUR MORTGAGE LOAN PAYMENTS MAY BE TRANSFERRED

You are applying for a mortgage loan covered by the Real Estate Settlement Procedures Act (RESPA) (12 U.S.C. 2601 *et seq.*). RESPA gives you certain rights under Federal law. This statement describes whether the servicing for this loan may be transferred to a different loan servicer. "Servicing" refers to collecting your principal, interest, and escrow payments, if any, as well as sending any monthly or annual statements, tracking account balances, and handling other aspects of your loan. You will be given advance notice before a transfer occurs.

Servicing Transfer Information

We may assign, sell, or transfer the servicing of your loan while the loan is outstanding.

#### NAHEOLA CREDIT UNION

X			
$\mathbf{X}$			
DATE	-		



# **Naheola Credit Union**

# **Waiver of Receipt of Appraisal Prior to Closing**

Member Name:
Member Number:
"I hereby waive my right to receive a copy of the appraisal or other written valuation at least three business days prior to consummation of my loan and agree to receive a copy of the appraisal or other written valuation at or before consummation of my loan. I understand that if the loan application is withdrawn, incomplete, or denied I will still receive a copy of the appraisal."
Dated:
By:
By:

WHAT YOU SHOULD KNOW ABOUT

# Home Equity Lines of Credit (HELOC)

# Borrowing from the value of your home



Sign Here Date.

Sign Here Date





#### How to use the booklet

When you and your lender discuss home equity lines of credit, often referred to as HELOCs, you receive a copy of this booklet. It helps you explore and understand your options when borrowing against the equity in your home.

You can find more information from the Consumer Financial Protection Bureau (CFPB) about home loans at **cfpb.gov/mortgages**. You'll also find other mortgage-related CFPB resources, facts, and tools to help you take control of your borrowing options.

#### About the CFPB

The CFPB is a 21st century agency that implements and enforces federal consumer financial law and ensures that markets for consumer financial products are fair, transparent, and competitive.

This pamphlet, titled What you should know about home equity lines of credit, was created to comply with federal law pursuant to 15 U.S.C. 1637a(e) and 12 CFR 1026.40(e).

## How can this booklet help you?

This booklet can help you decide whether home equity line of credit is the right choice for you, and help you shop for the best available option.

A home equity line of credit (HELOC) is a loan that allows you to borrow, spend, and repay as you go, using your home as collateral.

Typically, you can borrow up to a specified percentage of your equity. Equity is the value of your home minus the amount you owe on your mortgage.

Consider a HELOC if you are confident you can keep up with the loan payments. If you fall behind or can't repay the loan on schedule, you could lose your home.

#### After you finish this booklet:

- You'll understand the effect of borrowing against your home
- You'll think through your borrowing and financing options, besides a HELOC
- You'll see how to shop for your best HELOC offer
- You'll see what to do if the economy or your situation changes

### Compare a HELOC to other money sources

Before you decide to take out a HELOC, it might make sense to consider other options that might be available to you, like the ones below.

TIP

Renting your home out to other people may be prohibited under the terms of your line of credit.

MONEY SOURCE	HOW MUCH CAN YOU BORROW	VARIABLE OR FIXED RATE	IS YOUR HOME AT RISK?	TYPICAL ADVANTAGES	TYPICAL DISADVANTAGES
HELOC You borrow against the equity in your home	Generally a percentage of the appraised value of your home, minus the amount you owe on your mortgage	Variable. typically	Yes	Continue repaying and borrowing for several years without additional approvals or paperwork	Repayment amount varies; repayment is often required when you sell your home
SECOND MORTGAGE OR HOME EQUITY LOAN You borrow against the equity in your home	Generally a percentage of the appraised value of your home, minus the amount you owe on your mortgage	Fixed	Yes	Equal payments that pay off the entire loan	If you need more money, you need to apply for a new loan; repayment is often required when you sell your home
CASH-OUT REFINANCE You replace your existing mortgage with a bigger mortgage and take the difference in cash	Generally a percentage of the appraised value of your home; the amount of your existing loan plus the amount you want to cash out	Variable or fixed	Yes	Continue to make just one mortgage payment	Closing costs are generally higher; it may take longer to pay off your mortgage; interest rate may be higher than your current mortgage
PERSONAL LINE OF CREDIT You borrow based on your credit, without using your home as collateral	Up to your credit limit, as determined by the lender	Variable, typically	No	Continue repaying and borrowing for several years without additional approvals or paperwork	Solid credit is required; you may need to pay the entire amount due once a year; higher interest rate than a loan that uses your home as collateral

# Compare a HELOC to other money sources

MONEY SOURCE	HOW MUCH CAN YOU BORROW	VARIABLE OR FIXED RATE	IS YOUR HOME AT RISK?	TYPICAL ADVANTAGES	TYPICAL DISADVANTAGES
RETIREMENT PLAN LOAN You borrow from your retirement savings in a 401(k) or similar plan through your current employer	Generally, up to 50% of your vested balance or \$50,000, whichever is less	Fixed	No	Repay through paycheck deductions; paperwork required but no credit check and no impact on your credit score	If you leave or lose your job, repay the whole amount at that time or pay taxes and penalties; spouse may need to consent
HOME EQUITY CONVERSION MORTGAGE (HECM) You must be age 62 or older, and you borrow against the equity in your home	Depends on your age, the interest rate on your loan, and the value of your home	Fixed or variable	Yes	You don't make monthly loan payments— instead, you typically repay the loan when you move out, or your survivors repay it after you die	The amount you owe grows over time; you might not have any value left in your home if you want to leave it to your heirs
CREDIT CARD You borrow money from the credit card company and repay as you go	Up to the amount of your credit limit, as determined by the credit card company	Fixed or variable	No	No minimum purchase; consumer protections in the case of fraud or lost or stolen card	Higher interest rate than a loan that uses your home as collateral
FRIENDS AND FAMILY You borrow money from someone you are close to	Agreed on by the borrower and lender	Variable, fixed or other	No	Reduced waiting time, fees, and paperwork compared to a formal loan	Forgiven loans and unreported or forgiven interest can complicate taxes, especially for large loans; can jeopardize important personal relationships if something goes wrong

#### How HFI OCs work

#### PREPARE FOR UP-FRONT COSTS

Some lenders waive some or all of the up-front costs for a HELOC. Others may charge fees. For example, you might get charged:

- A fee for a property appraisal, which is a formal estimate of the value of your home
- An application fee, which might not be refunded if you are turned down
- Closing costs, including fees for attorneys, title search, mortgage preparation and filing, property and title insurance, and taxes

#### PULL MONEY FROM YOUR LINE OF CREDIT

Once approved for a HELOC, you can generally spend up to your credit limit whenever you want. When your line of credit is open for spending, you are in the you are in the borrowing period, also called the draw period. Typically, you use special checks or a credit card to draw on your line. Some plans require you to borrow a minimum amount each time (for example, \$300) or keep a minimum amount outstanding. Some plans require you to take an initial amount when the credit line is set up.

## MAKE REPAYMENTS DURING THE "DRAW PERIOD"

Some plans set a minimum monthly payment that includes a portion of the **principal** (the amount you borrow) plus accrued interest. The portion of your payment that goes toward principal typically does not repay the principal by the end of the term. Other plans may allow payment of the interest only, during the draw period, which means that you pay nothing toward the principal.

If your plan has a variable interest rate, your monthly payments may change even if you don't draw more money.

#### **ENTER THE "REPAYMENT PERIOD"**

Whatever your payment arrangements during the draw period—whether you pay some, a little, or none of the principal amount of the loan—when the draw period ends you enter a repayment period. Your lender may set a schedule so that you repay the full amount, often over ten or 15 years.

Or, you may have to pay the entire balance owed, all at once, which might be a large amount called a balloon payment. You must be prepared to make this **balloon payment** by refinancing it with the lender, getting a loan from another lender, or some other means. If you are unable to pay the balloon payment in full, you could lose your home.

#### RENEW OR CLOSE OUT THE LINE OF CREDIT

At the end of the repayment period, your lender might encourage you to leave the line of credit open. This way you don't have to go through the cost and expense of a new loan, if you expect to borrow again. Be sure you understand if annual maintenance fees or other fees apply, even if you are not actively using the credit line.

#### TIP

If you sell your home, you are generally required to pay off your HELOC in full immediately. If you are likely to sell your home in the near future, consider whether or not to pay the up-front costs of setting up a line of credit.

GET THREE HELOC ESTIMATES  Shopping around lets you compare costs and features, so you can feel confident you're making the best choice for your situation.		OFFER A	OFFER B	OFFER C
Initiating the HELOC				
Credit limit	\$			
First transaction	\$			
Minimum transaction	\$			
Minimum balance	\$			
Fixed annual percentage rate	%			
Variable annual percentage rate	%			
» Index used and current value				
» Amount of margin				
» Frequency of rate adjustments				
» Amount/length of discount rate (if any)				
» Interest rate cap and floor				
Length of plan				
» Draw period				
» Repayment period				
Initial fees				
» Appraisal fee	\$			
» Application fee	\$			

	<b>GET THREE HELOC ESTIMATES</b> Shopping around lets you compare costs and features, so you can feel confident you're making the best choice for your situation.	OFFER A	OFFER B	OFFER C	
»	Up-front charges, including points	\$			
<b>»</b>	Early termination fee	\$			
»	Closing costs				
Dur	ing the draw period				
<b>»</b>	Interest and principal payments	\$			
»	Interest-only payments?	\$			
»	Fully amortizing payments	\$			
»	Annual fee (if applicable)	\$			
»	Transaction fee (if applicable)	\$			
»	Inactivity fee	\$			
»	Prepayment and other penalty fees	\$			
Dur	ing the repayment period				
»	Penalty for overpayments?				
<b>»</b>	Fully amortizing payment amount?				
<b>»</b>	Balloon repayment of full balance owed?				
»	» Renewal available?				
»	Refinancing of balance by lender?				
»	Conversion to fixed-term loan?				

#### How variable interest rates work

Home equity lines of credit typically involve variable rather than fixed interest rates.

A variable interest rate generally has two parts: the index and the margin.

An **index** is a measure of interest rates generally that reflects trends in the overall economy Different lenders use different indexes in their loans. Common indexes include the U.S. prime rate and the Constant Maturity Treasury (CMT) rate. Talk with your lender to find out more about the index they use.

The margin is an extra percentage that the lender adds to the index.

Lenders sometimes offer a temporarily discounted interest rate for home equity lines—an introductory or **teaser rate** that is unusually low for a short period, such as six months.

#### Rights and responsibilities

Lenders are required to disclose the terms and costs of their home equity lines of credit. They need to tell you:

- Annual percentage rate (APR)
- Information about variable rates
- Payment terms
- Requirements on transactions, such as minimum draw amounts and number of draws allowed per year

- Annual fees
- Miscellaneous charges

You usually get these disclosures when you receive a loan application, and you get additional disclosures before the line of credit is opened. In general, the lender cannot charge a nonrefundable fee as part of your application until three days after you have received the disclosures.

If the lender changes the terms before the loan is made, you can decide not to go forward with it, and the lender must return all fees. There is one exception: the variable interest rate might change, and in that case if you decide not to go ahead with the loan, your fees are not refunded.

Lenders must give you a list of HUD-approved housing counselors in your area. You can talk to counselor about how HELOCs work and get free or low-cost help with budgeting and money management.

#### Right to cancel (also called right to rescind)

If you change your mind for any reason, under federal law, you can cancel the credit line in the first three days. Notify the lender in writing within the first three days after the account was opened. The lender must then cancel the loan and return the fees you paid, including application and appraisal fees.

#### TIP

Some HELOCs let you convert some of your balance to a fixed interest rate. The fixed interest rate is typically higher than the variable rate, but it means more predictable payments.

# If something changes during the course of the loan

HELOCs generally permit the lender to freeze or reduce your credit line if the value of your home falls or if they see a change for the worse in your financial situation. If this happens, you can:

- Talk with your lender. Find out the reason for the freeze or reduction. You might need to check your credit reports for errors that might have caused a downgrade in your credit. Or, you might need to talk with your lender about a new appraisal on your home and make sure the lender agrees to accept a new appraisal as valid.
- Shop for another line of credit. If another lender offers you a line of credit, you may be able to use that to pay off your original line of credit. Application fees and other fees may apply for the new loan.



#### WELL DONE!

For most people, a home is their most valuable asset. A HELOC can help you make the most of this asset, when you understand the ins and outs and know what to expect.

14 HOME EQUITY LINES OF CREDIT HOW HELOCS WORK 15

#### In this booklet:

## ? ASK YOURSELF

Have I considered other sources of money and loans, besides a HELOC?

Have I shopped around for HELOC features and fees?

Am I comfortable with the worst-case scenario, where I could lose my home?



#### **ONLINE TOOLS**

CFPB website cfpb.gov

Answers to common questions cfpb.gov/askcfpb

Tools and resources for home buyers cfpb.gov/owning-a-home

Talk to a HUD-approved housing counselor cfpb.gov/find-a-housing-counselor

Submit a complaint cfpb.gov/complaint